### EXECUTIVE COMPENSATION TALLY

### FYE 2005 ANNUAL SUMMARY

Su	mmary for	Position/Title:				
Ag	e: years Length of Service: _	Position Te	enure: _		_ years	
En	nployment Contract Term: From		То			
					<u>Realized</u>	
Α.	Total Remuneration		<u>^</u>			
	<ul><li>Granted</li><li>Realized</li></ul>		\$		\$	
В.	Other Income		\$		\$	
C.	Special Benefits Cost/Accrual <sup>1</sup>		\$		\$	
D.	Facilities Cost					
	<ul><li>Business use</li><li>Personal use</li></ul>		\$ \$		\$ \$	
	Grand Total		<u>\$</u>		<u>\$</u>	
E.	Severance Cost Range <sup>2</sup>					
	<ul><li>Course of business</li><li>Change in Control</li></ul>		\$ \$	to to	\$ \$	
F.	Value of Deferred Compensation Accounts <sup>3</sup>		\$			
G.	Stock Holdings at \$ per Share FMV					
	<b>3</b>	No. of Shares	Curre	nt Valu	e at FMV	_
	<ul><li>Direct ownership</li><li>Electively deferred shares</li></ul>				\$ \$	
	Restricted shares/units (unvested)		\$		Ψ	
	<ul><li>Performance shares (to be earned)</li><li>Paper profits on outstanding options</li></ul>		\$			
	– Vested		\$ <u>\$</u> \$			
	<ul> <li>Unvested</li> <li>Total</li> </ul>		\$		\$	•
	Grand Total			6	=	

Includes estimated pension at age 65 of \$\_\_\_\_\_ per annum at current earnings level;
 excludes cost of relocation and similar items.

<sup>&</sup>lt;sup>2</sup> Actual cost determined by circumstance of severance.

<sup>&</sup>lt;sup>3</sup> Excludes value of electively deferred shares shown below in Section G.

## A <u>Total Direct Remuneration – Granted and Realized</u>

					<u>Granted</u>	Realized/ <u>Awarded</u>
•	Curre	ent Cash				
	_	Salary			\$	\$
	_	Annual Incentive		Target	\$	\$
		Total			\$	\$
•	Long	Term - Granted				
	_	Restricted Stock/Units	(no. of shares	)	\$	
	_	Incentive at Target			\$	
	-	Stock Option Value <sup>1</sup>	(no. of shares (option price \$	) S@)	<u>\$</u> 1	
		Total			\$	
•	Long	Term – Realized/Awarded				
	-	Restricted Stock Vested	(no. of shares at \$0			\$
	_	Incentive Payout	Cash 🗌 S	hares \$@		\$
	-	Option Exercise Gains	(no. of shares (option price \$	) §@)		<u>\$</u>
			(purchase pric	ce \$@)		
		Total				\$
		Total Dir	ect Remunera	tion	\$	\$
			centive Grant O s Percent of Sa	pportunity Range alary		
		Annual Incentive	Mimimum %	Target 1 %	Maximum %	
		Restricted Stock	%	%	%	
		Long Term Incentive	%	%	%	
		Stock Option Value <sup>1</sup>	%	<u>    %  </u>	%	
		Total				
		<ul><li>Percents</li><li>Amount</li></ul>	% \$	% \$\$\$	%	
	l					

Black-Scholes value at \_\_\_\_%; specify if other valuation method used.

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## B Other Income

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		Annual Compar Cost/Accrual
•	Dividend income/accrual on restricted stock, restricted stock units, performance shares, etc.	\$
•	Earnings paid/accrued on deferred compensation at% rate of return	\$
	<ul> <li>Less imputed market rate of%</li> </ul>	\$( )
•	Company contribution to 401k and other matches	<u>\$</u>
	Total Other Income	\$
Spec	cial Benefits <sup>1</sup>	
•	Financial Planning	\$
•	Supplemental Life	\$
•	Supplemental LTD	\$
•	Supplemental Health	\$
•	Other	\$
•	Retirement Income         -       SERP       \$         -       Excess ERISA       \$         -       Qualified       \$         Total Retirement Income       \$	\$
	Total Special Benefits	<u>\$</u>
	<ul> <li>Estimated single life annuity \$</li> <li>at age 65 assuming current</li> <li>earnings</li> <li>Percent of target current cash%</li> </ul>	\$ Lump Sum Present Value
	<ul> <li>Calculation basis</li> </ul>	
	Years of credited service years	
	Salary	
	Annual bonus 🗌 At Target 🗌	Other
	Other	

Exclude cost of relocation and similar items.

# EXECUTIVE COMPENSATION TALLY

			Annual Company Cost/Accrual	
D	Facili	ities	<u>Business</u>	Personal
U	<u>r acm</u>		¢	¢
	•	Aircraft Usage	\$	\$
	•	Car/Driver and Related Expenses (parking, etc.)	\$	\$
	•	Security Systems/Personnel	\$	\$
	•	Clubs		
		– Initiation	\$	\$
		– Dues	\$	\$
		– Expenses	\$	\$
	•	Meals, Entertainment	\$	\$
	•	Lodging	\$	\$
	•	Donations/Tickets/Subscriptions	\$	\$
	•	Security Systems & Services		
		– Installation	\$	\$
		– Maintenance	\$	\$
		<ul> <li>Personal services</li> </ul>	\$	\$
	•	Discount on Company Goods/Services	\$	
	•	Other	\$	\$
		Total Facilities	\$	\$ <u></u>

#### Е Cost of Current Contractual or Program/Policy Commitments

**Course of Business** •

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Severance		Cash <u>Payments</u>	Benefit Cost <sup>1</sup>	Total	Equity Accel. <sup>2</sup>	Total
	Not for Cause	\$	\$	\$	\$	\$
	Good Reason	\$	\$	\$	\$	\$
	Voluntary	\$	\$	\$	\$	\$
	For Cause	\$	\$	\$	\$	\$
	Disability	\$	\$	\$	\$	\$
	Retirement	\$	\$	\$	\$	\$
	Death	\$	\$	\$	\$	\$
Rest	trictive Covenants					

Change in Control

_	Sev	rerance	Cash <u>Payments</u>	Benefit Cost	Total	Equity Accel.	Total
		Not for Cause	\$	\$	\$	\$	\$
		Good Reason	\$	\$	\$	\$	\$
		Voluntary	\$	\$	\$	\$	\$
		For Cause	\$	\$	\$	\$	\$
		Walk-Away	\$	\$	\$	\$	\$
-	Gro	ss-Up					\$
_	Res	strictive Covenants					
_	Other Material Provisions						

2 Include value, whether paid out in cash or stock, of option spread and full value awards upon accelerated vesting of equity grants at \$\_\_\_\_\_\_ @ per share (current FMV), and other outstanding equity awards/commitments;

<sup>1</sup> Include retirement benefit enhancements as well as insurance continuation in benefit cost whether continued or paid out in cash.

F	Value of Deferred Compensation Accounts				
	<ul> <li>401(k) and other plans including savings/ retirement/stock purchase</li> </ul>	\$			
	Cash at% rate	\$			
	Investments at FMV (specify)	\$			
	Other (specify):	\$			
	Total	\$			
G	<ul> <li><u>Value of Electively Deferred Shares</u></li> <li> no. of shares at \$ per share FMV</li> </ul>	\$			
н	Prior Three Years' W-2 Earnings				
	Year Amount				
	\$				
	\$				
	\$				

I Attach copies of most recent proxy disclosure and relevant SEC filings including Employment Agreement, CIC agreement and any other contractual arrangements/commitments